



EcoLumber
group



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Founded in 2004, **ECOLUMBER** group was originally dedicated to cultivating walnut lumber. In 2015, the company started to develop the cultivation and commercialisation of almond and walnut trees.

To do that, **ECOLUMBER GROUP** expanded its capital by acquiring at the end of 2018, the Group formed by Frutos Secos de La Vega SA y Uriarte Iturrate SL (Grupo Utega, a company with more than 25 years' experience in the nuts and dried fruits sector), with the objective of being a leader at European level of the nuts and dried fruits business, with a promise of unique value based on controlling the complete cycle of exploitation and consumer proximity.

Currently the group is subdivided into:

- **ECOLUMBER GROUP**, matrix company
- **ECOLUMBER AGRO**, an agroforestry company dedicated to cultivating almond and walnut trees.
- **ECOLUMBER FOOD**, a company preparing and commercialising nuts and dried fruits (Uriarte Iturrate y Frutos Secos de la Vega).

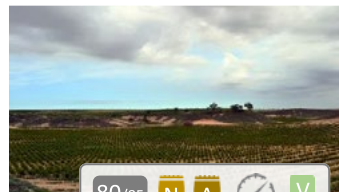
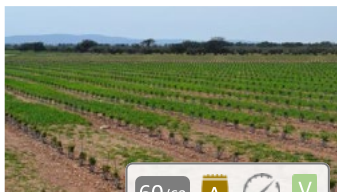
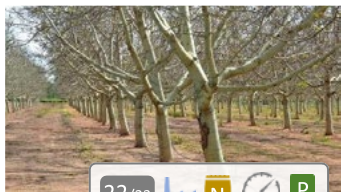




PRODUCTION OF NUTS AND DRIED FRUITS

ECOLUMBER GROUP has estates in Spain for the production of nuts and dried fruits, walnut and almond trees, to supply its own facilities also forming part of the **ECOLUMBER AGRO** division.

Production of nuts and dried fruits



Ha Cultivated ha / Estate ha Industrial building **C** Crop type Objective production year

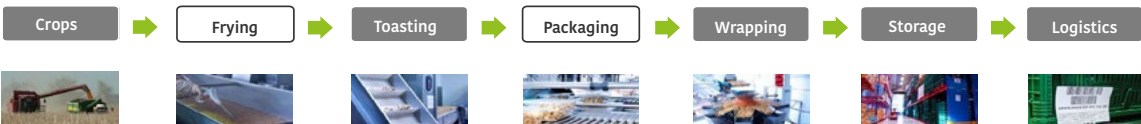
Cutting years **P** Estate Property **V** Return of estate rights

Commercialisation business I (GU)

The commercialisation business currently represents nearly 100% of the consolidated Group sales, because **ECOLUMBER AGRO**, the agriculture division of the group is in a phase of investment and consolidation, with a production estate (Serradalt-nuts) and another two, starting production in 2020.



acquisition of GU by **ECOLUMBER GROUP** represented a change in the business strategy, becoming an integrated Group including all phases of the value chain.



Commercialisation (by product typology)

Raw nuts and dried fruits:

Almonds

Hazel nuts
Pine nuts



Raw nuts and dried fruits:

Cashews
Toasted hazel nuts
Fried peanuts
Dried fruit cocktail
Toasted pistachio

Walnut

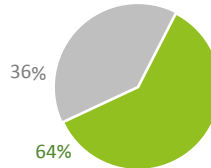


Dehydrated fruit:



Red bilberry
Plums,
Dates
Peach
Apricot
Raisins



Purchasing distribution (Dec 2018)



■ NATIONAL ■ INTERNATIONAL

GU continues having a leadership position to purchase quality products aboard with a diversified portfolio for suppliers:  



COMPETITIVE ADVANTAGES AND DIFFERENTIATING ASPECTS

Ecolumber group exploits all the estates, using environmentally friendly cultivation systems, with the purpose of substantially increasing productivity to reach greater production, maintaining healthy and organoleptic properties of local production



High quality and healthy European product

Proprietor cultivation systems, Spanish agriculture technology

- ✓ Harvest costs reduction
- ✓ Integrated mechanisation of all cultivation tasks, reducing labour costs
- ✓ Improvement of entering into production
- ✓ Increase of production and reduction of alternation
- ✓ Improvement of quality and dried fruit health
- ✓ Efficient increase of phytosanitary products
- ✓ Greater use of water and nutrients

OUR BRANDS



EcoLumber
food



Air Nuts : your healthy nuts and dried fruit crunch

OUR BRANDS



7 Daily Nuts : your daily ration of ecological dried fruits.

OUR BRANDS



Dlu dried fruits / Tupper range

OUR BRANDS



Chestnuts

OUR BRANDS



Range 75g

OUR BRANDS



Dlu dried fruits



**“QUALITY IS NEVER
ACCIDENTAL; IT ALWAYS
RESULTS FROM AN
INTELLIGENT EFFORT”.**

JOHN RUSKIN

THANKS





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